## f 22 STATEMENT OF INVESTMENT PRINCIPLES for the Hanson Industrial Pension Scheme

## August 2020

#### 1. Introduction

#### 1.1. What is the purpose of this Statement of Investment Principles?

This Statement of Investment Principles ("SIP") sets out the policy of HIPS (Trustees) Limited ("the Trustee") on various matters governing decisions about the investments of The Hanson Industrial Pension Scheme ("the Scheme").

- Appendices A and B set out the Trustee's policy towards risk appetite, capacity, measurement and management for the Defined Benefit ("DB") and Defined Contribution ("DC") sections of Scheme respectively.
- Appendix C sets out details of the Scheme's investment governance structure, including the key responsibilities of the Trustee, investment advisers and investment managers. It also contains a description of the basis of remuneration of the investment adviser and the investment managers.

Further details of the investment arrangements for the Scheme are set out in *Investment Policy Documents* ("IPDs") for the DB and DC sections of Scheme, both of which are enclosed with this SIP.

#### 1.2. Who has had input to the SIP?

This SIP has been formulated after obtaining and considering written professional advice from Lane Clark & Peacock LLP, the Scheme's investment adviser, who the Trustee believes to be suitably qualified and experienced to provide such advice. The advice takes into account the suitability of investments and the need for diversification, given the circumstances of the Scheme and the principles contained in this SIP.

The employer has been consulted on the SIP.

#### 1.3. What is the legal and statutory background to the SIP?

The SIP is designed to meet the requirements of Section 35 (as amended) of the Pensions Act 1995 ("the Act") and the Occupational Pension Schemes (Investment) Regulations 2005 (as amended), the Pension Regulator's

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# 3551104guidance for defined benefit pension schemes (March 2017) and the<br/>Occupational Pension Schemes (Charges and Governance) Regulations 2015.

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The Scheme's assets are held in trust by the Trustee. The investment powers of the Trustee are set out in the Scheme's Trust Deed.

The SIP also reflects the Trustee's response to the Myners' Voluntary Code of Investment Principles for DB and DC Schemes, as well as the DC Code of Practice 13.

#### 2. Defined Benefit section

#### 2.1. What are the Trustee's overall investment objectives?

The Trustee's primary objective for the DB section is to ensure that the Scheme should be able to meet benefit payments as they fall due. In addition to this primary objective, the Trustee has additional objectives. These are that:

- the expected return on the Scheme's assets is maximised whilst managing and maintaining investment risk at an appropriate level. What the Trustee determines to be an appropriate level of risk is set out in Appendix A.
- the Scheme should continue to remain fully funded on a self-sufficiency basis (ie the asset value should be at least that of its liabilities on a self-sufficiency basis) and should adopt a low risk long-term investment strategy.

#### 2.2. Summary of the Scheme's investment strategy

#### 2.2.1. How was the investment strategy determined?

The Trustee, with the help of its advisers and in consultation with the employer regularly undertakes reviews of investment strategy, taking into account the objectives described in Section 2 above.

The Trustee seeks to invest the Scheme's assets in a wide range of asset classes of appropriate liquidity and security which will generate cash income and capital growth to meet, together with contributions from the employer, the benefit payments.

# 2.2.2. What did the Trustee consider in setting the Scheme's investment strategy?

Strategy reviews include modelling the Scheme's assets and liabilities over a wide range of possible scenarios for future economic conditions.

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In setting the strategy, the Trustee took into account:

- the Scheme's investment objectives, including the target return required to meet the Trustee's investment objectives;
- the Scheme's cash flow requirements in order to meet benefit payments in the near to medium term;
- the best interests of all members and beneficiaries;
- the circumstances of the Scheme, including the profile of the benefit cash flows (and the ability to meet these in the near to medium term), the funding level, and the strength of the employer covenant;
- the risks, rewards and suitability of a number of possible asset classes and investment strategies and whether the return expected for taking any given investment risk is considered sufficient given the risk being taken;
- the need for appropriate diversification between different asset classes to ensure that both the Scheme's overall level of investment risk and the balance of individual asset risks are appropriate;
- any other considerations which the Trustee considers financially material over the time horizon that the Trustee considers is needed for the funding of future benefits by the investments of the Scheme; and
- the Trustee's investment beliefs about how investment markets work, and which factors are most likely to impact investment outcomes.

#### 3. Defined Contribution section

#### 3.1. What are the Trustee's overall investment objectives?

The Trustee's objectives for the DC section of the Scheme are to:

- provide an appropriate range of investment options, including what the Trustee believes is a suitable range of lifestyle options that switch members' funds automatically in the periods approaching retirement reflecting the membership profile of the DC section and the variety of ways that members can draw their benefits in retirement;
- select appropriate fund managers, unitised funds and/or insurance companies to manage each of the investment options;
- inform members about their investment options, particularly in relation to the potential risks and rewards of each option; and
- provide a default investment option that the Trustee believes to be reasonable for those members who do not wish to select their own investment options (and who are permitted under the Scheme's rules to exercise such default). The objective of the main default option is to generate returns significantly above inflation whilst members are some

distance from retirement, but then to switch automatically and gradually to lower risk investments as members near retirement with the asset allocation at retirement being designed appropriate for members who wish Page 4 of 22 to flexibly access through drawdown.

#### 3.2. What are the investment arrangements?

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The Trustee offers members of the DC section a range of investment funds.

The Trustee has taken into account the needs of members in deciding which investment funds should be offered. This includes the need for members to generate real investment returns from assets of appropriate liquidity which, together with contributions from members and the employer; is expected to provide members with a suitable pension pot.

To address this, the Trustee has made available a range of funds that invest in real assets like equities and lower risk assets like bonds and cash. The Trustee expects:

- long-term returns on funds that invest predominantly in equities to exceed • price inflation and general salary growth;
- long-term returns on funds that invest in bond or cash options to be lower than those predominantly in equities;
- bond funds to broadly match the price of annuities (other than changes associated with longevity improvements), giving some protection in the amount of secured pension available to members that are considering the purchase of an annuity when they retire; and
- cash funds to provide protection against changes in short-term capital values and may be appropriate for members receiving some or all of their retirements benefits in the form of cash.

The Trustee is aware that different members will have different personal circumstances and different attitudes towards risk. The Trustee believes therefore that each member should be responsible for specifying the investment funds for their own pension account having regard to their attitude to the risks involved.

The Trustee also offers members three lifestyle strategies: the HIPS Drawdown Lifestyle Strategy, the HIPS Annuity Lifestyle Strategy and the HIPS Cash Lifestyle Strategy. These lifestyle strategies automatically combine members' investments between different funds in proportions that vary according to the proximity to retirement age.

If a member does not choose an investment option, their account will be invested into the main default option. The HIPS Drawdown Lifestyle Strategy is the main default option for members of the DC section of the Scheme. The main default option targets drawdown at retirement, since the Trustee believes that most members will wish to take their benefits in this form. Therefore, in the initial growth phase the default option is invested to target a return significantly above inflation, and then in the 20 years before retirement, it switches gradually into less risky assets, with the asset allocation at retirement being designed to be appropriate for members taking drawdown.

The Scheme also has a legacy lifestyle strategy, which was the default option to members prior to November 2014. This lifestyle strategy will continue to apply for members invested with less than five years to retirement when the HIPS Lifestyle Strategies came into effect. The objective of the legacy default option is to generate returns significantly above inflation whilst members are some distance from retirement, but then to switch automatically and gradually to lower risk investments as members near retirement, with the asset allocation at retirement being designed appropriate for members who wish to purchase an annuity.

As well as the default lifestyle strategies noted above, since April 2020, the Scheme has also made use of an additional default strategy, the HIPS Money Market Fund. This fund was introduced a result of a decision taken to close the HIPS Property Fund (due to the temporary suspension of trading by the underlying manager) so that contributions could be redirected into the HIPS Money Market Fund until such time as the HIPS Property Fund could reopen. As members' contributions are to be directed into this fund without them making an active selection, this fund will be treated as a default for the purpose of fulfilling legislative requirements.

This default option is a fixed allocation to a single fund, detailed in the IPD for the DC section of the Scheme, and targets cash withdrawal at retirement, since the Trustee believes this is the most appropriate alternative investment for these contributions given the temporary suspension of the HIPS Property Fund and the inability for the Trustee to currently exercise members' choice to invest in the HIPS Property Fund. The aims and objectives of the strategy are that the fund invests in a diversified portfolio of money market instruments of a high quality and aims to achieve an investment return that is in line with its benchmark.

The default options were designed to be in the best interests of the majority of the members based on the demographics of the Scheme's membership.

The Trustee reviews the range of investment funds, the lifestyle strategies and the default options offered to members of the DC section from time to time with

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3551104the help of its advisors and will amend them as appropriate. These reviews will<br/>take place as soon as practicable after any significant change in investment<br/>policy or in the demographic profile of the relevant members in respect of the<br/>DC Section, and at least once every three years. The Trustee will monitor the<br/>relevant members' behaviour to check whether assumptions made about how<br/>members will access their benefits are borne out in practice.

## 3.3. What did the Trustee consider in setting the Scheme's investment arrangements?

In determining the investment arrangements for the DC section, the Trustee considered:

- the best interests of all members and beneficiaries;
- the profile of the membership and what this is likely to mean for the choices members might make upon reaching retirement;
- the risks, rewards and suitability of a number of possible asset classes and lifestyle strategies and whether the return expected for taking any given investment risk is considered sufficient given the risk being taken;
- the need for appropriate diversification within the default strategy and other lifestyle options to ensure that, for each such option, both the overall level of investment risk and the balance of individual asset risks are appropriate;
- the need for appropriate diversification within the other investment options offered to members
- any other considerations which the Trustee considers financially material over the periods until members' retirement, or any other timeframe which the Trustee believes to be appropriate; and
- the Trustee's investment beliefs about how investment markets work, and which factors are most likely to impact investment outcomes.

#### 4. What are the Trustee's key investment beliefs?

The Trustee's key investment beliefs, which influenced the setting of the investment arrangements for the DB and DC sections of the Scheme, are as follows:

- asset allocation is the primary driver of long-term returns;
- risk-taking is necessary to achieve return, but not all risks are rewarded;
- equity, credit and illiquidity are the primary rewarded risks;
- risks that do not have an expected reward should generally be avoided, hedged or diversified;

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- environmental, social and governance (ESG) factors are likely to be one area of market inefficiency and so managers may be able to improve riskadjusted returns by taking account of ESG factors;
- investment managers who can consistently spot and profitably exploit market opportunities are difficult to find and therefore passive management, where available, is usually better value;
- long-term environmental, social and economic sustainability is one factor that trustees should consider when making investment decisions; and
- costs have a significant impact on long-term performance and therefore obtaining value for money from the investments is important.

The Trustee's key investment beliefs and understanding of the Scheme's membership are reflected in the investment strategy for the DB section of the Scheme and in the design of the default and other lifestyle options, and in the range of other funds made available to members for the DC section of the Scheme.

# 5. What risks does the Trustee consider and how are these measured and managed?

When deciding how to invest the Scheme's assets, the Trustee considers a wide range of risks, including, but not limited to, those set out in Appendix A for the DB section and Appendix B for the DC section. Some of these risks are more quantifiable than others, but the Trustee has tried to allow for the relative importance and magnitude of each risk.

#### 6. Implementing the Scheme's investment arrangements

The Trustee has signed agreements with the investment managers, and a platform provider in respect of the DC Section, setting out in detail the terms on which the portfolios are to be managed. The investment managers' primary role is the day-to-day investment management of the Scheme's investments. The investment managers are authorised under the Financial Services and Markets Act 2000 (as amended) to carry out such activities.

In respect of the DC section, the Trustee has entered into a contract with a platform provider, who makes available the range of investment options to members. There is no direct relationship between the Scheme and the underlying investment managers of the DC investment funds.

Details of the investment managers and the platform provider for the DC section are set out in separate IPDs for both the DB and DC sections of the Scheme.

The Trustee, and investment managers to whom discretion has been delegated, exercise their powers to giving effect to the principles in this SIP so far as is reasonably practicable.

3551104 Where the Scheme's assets are held in pooled funds, the Trustee has limited influence over managers' investment practices, but it encourages its managers to improve their
 Page 8 of 22 practices where appropriate. Where the Scheme has bespoke (segregated) investment arrangements, there is an agreement in place with managers to align their investment strategy and decisions in relation to the Scheme's portfolios with the Trustee's investment policies.

The Trustee's view is that the fees paid to the investment managers, and the possibility of their mandate being terminated, ensure they are incentivised to provide a high quality service that meets the stated objectives, guidelines and restrictions of the Scheme's various investment portfolios. While there is more scope to align managers' strategy and decisions where the Scheme has bespoke (segregated) arrangements, for pooled funds it is more difficult for managers to fully align the (potentially conflicting) policies of all their pooled fund investors in relation to strategy, long-term performance of debt/equity issuers, engagement and portfolio turnover.

It is the Trustee's responsibility to ensure that the managers' investment approaches are consistent with its policies before any new appointment, and to monitor and to consider terminating any existing arrangements that appear to be investing contrary to those policies. The Trustee expects investment managers, where appropriate, to make decisions based on assessments of the longer term financial and non-financial performance of debt/equity issuers, and to engage with issuers to improve their performance. It assesses this when selecting and monitoring managers.

The Trustee evaluates investment manager performance by considering performance over both shorter and longer-term periods as available. Except in closed-ended funds where the duration of the investment is determined by the fund's terms, the duration of a manager's appointment will depend on strategic considerations and the outlook for future performance. Generally, the Trustee would be unlikely to terminate a mandate on short-term performance grounds alone.

The Trustee's policy is to evaluate each of its investment managers by reference to the manager's individual performance as well as the role it plays in helping the Scheme meet its overall long-term objectives, taking account of risk, the need for diversification and liquidity. Each manager's remuneration, and the value for money it provides, is assessed in light of these considerations.

The Trustee recognises that portfolio turnover and associated transaction costs are a necessary part of investment management and that the impact of portfolio turnover costs is reflected in performance figures provided by the investment managers. The Trustee expects its investment consultant to incorporate portfolio turnover and resulting transaction costs as appropriate in its advice on the Scheme's investment mandates.

#### 3551104 7. The Scheme's custodians

The Trustee can from time to time, appoint custodians in respect of assets in the DB Page 9 of 22 section, whose primary role is the safekeeping of the Scheme's assets (or a portion of the Scheme's assets). The custodians are authorised under the Financial Services and Markets Act 2000 (as amended) to carry out such activities.

The Trustee is not responsible for the appointment of the custodian for assets underlying any pooled fund investments. However the Trustee considers the investment managers' procedures for the appointment and monitoring of the custodians as part of the manager selection process.

#### 8. Other matters

#### 8.1. What is the Trustee's policy on the realisation of investments?

The Trustee cannot usually directly influence the managers' policies where the Trustee holds assets in pooled funds. The investment managers have discretion over the timing of realisation of investments of the Scheme and in considerations relating to the liquidity of investments.

For the DB section, when appropriate, the Trustee, on the administrators' recommendation, decides on the amount of cash required for any outgoings and informs the investment managers of any liquidity requirements. The Trustee's preference is for investments that are readily realisable, but recognises that achieving a well-diversified portfolio may mean holding some investments that are less liquid (eg property).

For the DC section, the Trustee's policy is to invest in funds that offer daily dealing to enable members to readily realise and change their investments.

#### 8.2. Consideration of financially material and non-financial matters

The Trustee has considered how environmental, social, governance ("ESG") and ethical factors should be taken into account in the selection, retention and realisation of investments, given the time horizon of the Scheme and its members.

The Trustee expects its investment managers to take account of financially material considerations (including climate change and other ESG considerations). The Trustee seeks to appoint managers that have appropriate skills and processes to do this, and from time to time reviews how its managers are taking account of these issues in practice.

The Trustee has limited influence over managers' investment practices where assets are held in pooled funds, but it encourages its managers to improve their practices where appropriate.

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The Trustee does not take into account any non-financial matters (ie matters relating to the ethical and other views of members and beneficiaries, rather than considerations of financial risk and return) in the selection, retention and realisation of investments.

#### 8.3. Voting and engagement

The Trustee recognises its responsibilities as owners of capital, and believes that good stewardship practices, including monitoring and engaging with investee companies, and exercising voting rights attaching to investments, protect and enhance the long-term value of investments. The Trustee has delegated to its investment managers the exercise of rights attaching to investments, including voting rights, and engagement with issuers of debt and equity and other relevant persons about relevant matters such as performance, strategy, capital structure, management of actual or potential conflicts of interest, risks and ESG considerations.

The Trustee does not monitor or engage directly with issuers or other holders of debt or equity or with those who may have an interest in the issuer of such equity or debt. It expects the investment managers to exercise ownership rights and undertake monitoring and engagement in line with the managers' general policies on stewardship, as provided to the Trustee from time to time, taking into account the long-term financial interests of the beneficiaries.

The Trustee seeks to appoint managers that have strong stewardship policies and processes, reflecting where relevant the recommendations of the UK Stewardship Code issued by the Financial Reporting Council, and from time to time the Trustee reviews how these are implemented in practice.

# 8.4. What are the responsibilities of the various parties in connection with the Scheme's investments?

To assist with the decisions on investment matters, the Trustee has delegated certain responsibilities to a Joint Investment Sub-Committee ("the JISC") which comprises members of the Trustee Boards of the Hanson Pension Schemes<sup>1</sup>. The powers of the JISC are set out in a separate document called the "*Terms of Reference for the Joint Investment Sub-Committee (JISC) of the Hanson Pension Schemes*".

Appendix C contains brief details of the respective responsibilities of the JISC, the Trustee, the investment adviser and the investment managers. Appendix C

<sup>&</sup>lt;sup>1</sup> The Hanson Pension Schemes for the purpose of the JISC are the Hanson Industrial Pension Scheme, the Castle Pension Scheme and the Powerhouse Retail Group of the Electricity Supply Pension Scheme.

also contains a description of the basis of remuneration of the investment adviser and the investment managers.

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#### 8.5. Does the Trustee make any investment selection decisions of its own?

Before making any investment selection decision of its own, it is the Trustee's policy to obtain written advice from its investment adviser. The written advice considers the suitability of the investment, the need for diversification and the principles contained in this SIP. It is also the Trustee's policy to review its own investment selection decisions on a regular basis, based on written advice.

#### 8.6. What is the Trustee's policy on employer-related investments?

The Trustee takes necessary steps to comply with the relevant legislation on employer-related investments and will review the Scheme's exposure to any employer-related investments at least annually to ensure the Scheme is in compliance.

#### 9. Review

The Trustee will, from time to time, review the appropriateness of this SIP with the help of its advisers, and will amend the SIP as appropriate. These reviews will take place as soon as practicable after any significant change in investment policy or in the demographic profile of the relevant members in respect of the DC section, and at least once every three years.

G. Wardle

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Date 17/09/2020

For and on behalf of HIPS (Trustees) Limited

# 3551104 The Trustee's policy towards riskPage 12 of 22 Defined Benefit section

#### 1. Risk appetite and risk capacity

Risk appetite is a measure of how much risk the Trustee's is willing to bear within the Scheme in order to meet its investment objectives. Taking more risk is expected to mean that those objectives can be achieved more quickly, but it also means that there is a greater likelihood that the objectives are missed, in the absence of remedial action. Risk capacity is a measure of the extent to which the Trustee can tolerate deviation from its long term objectives before attainment of those objectives is seriously impaired. The Trustee aims is to strike the right balance between risk appetite and risk capacity.

When assessing the risk appetite and risk capacity for the DB section, the Trustee considered a range of qualitative and quantitative factors, including:

- the strength of the employer's covenant and how this may change in the near/medium future;
- the agreed journey plan and employer contributions;
- the Scheme's long-term and shorter-term funding targets;
- the Scheme's liability profile, its interest rate and inflation sensitivities, and the extent to which these are hedged;
- the Scheme's cash flow and target return requirements; and
- the level of expected return and expected level of risk (as measured by Value at Risk ("VaR")), now and as the strategy evolves.

#### 2. Approach to managing and monitoring investment risks

The Trustee considers that there are a number of different types of investment risk that are important for the DB section of the Scheme. These include, but are not limited to the following risks.

#### 2.1. Strategic risk

This is the risk that the performance of the Scheme's assets and liabilities diverges in certain financial and economic conditions. This risk has been taken into account in the Trustee's investment strategy reviews and will be monitored by the Trustee on a regular basis.

The Trustee will review the investment strategy at least every three years in light of the various risks faced by the DB section of the Scheme.

#### 3551104 2.2. Inadequate long-term returns

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A key objective of the Trustee is that, over the long-term, the Scheme should have adequate resources to meet its liabilities as they fall due. The Trustee therefore invests the assets of the Scheme to produce a sufficient long-term return in excess of the liabilities.

#### 2.3. Investment manager risk

This is the risk that the investment managers fail to meet their investment objectives. Prior to appointing the investment managers, the Trustee received written advice from a suitably qualified individual and typically undertook investment manager selection exercises. The Trustee monitors the investment managers on a regular basis.

#### 2.4. Risk from lack of diversification

This is the risk that the failure of a particular investment, or the general poor performance of a given investment type, could have a material adverse effect on the Trustee's ability to meet its investment objectives. The Trustee ensures that the assets are adequately diversified between different asset classes and within each asset class through the choice of an appropriate investment strategy and through the guidelines agreed with the investment managers. This was a key consideration when determining the investment arrangements and is monitored by the Trustee on a regular basis.

#### 2.5. Liquidity / marketability risk

This is the risk that the DB section of the Scheme is unable to realise assets to meet benefit cash flows as they fall due. The Trustee is aware of the Scheme's cash flow requirements and believes that this risk is managed by maintaining an appropriate degree of liquidity across the Scheme's investments.

#### 2.6. Environmental, social and governance (ESG) risks

Environmental, social and corporate governance (ESG) factors are sources of risk to the Scheme's investments, some of which could be financially material, over both the short and longer term. These potentially include risks relating to factors such as climate change, unsustainable business practices, and unsound corporate governance. The Trustee seeks to appoint investment managers who will manage these risks appropriately on their behalf and from time to time reviews how these risks are being managed in practice.

#### 2.7. Counterparty risk

This is the risk that one party to a contract (such as a derivative instrument) causes a financial loss to the other party by failing to discharge a contractual obligation.

This risk applies in particular for those contracts that are traded directly between parties, rather than traded on a central exchange.

Appendix A (cont)

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In particular where managers make use of derivative and gilt repos contracts to match efficiently a portion of the Scheme's liabilities. Counterparty risk is managed through careful initial selection and ongoing monitoring of trading counterparties, counterparty diversification and a robust process of daily collateralisation of each contract, to ensure that counterparty risk is limited, as far as possible, to one day's market movements.

#### 2.8. Collateral adequacy risk

The Scheme is invested in leveraged Liability Driven Investment ("LDI") arrangements to provide protection ("hedging") against adverse changes in interest rates and inflation expectations. The LDI manager may from time to time call for additional cash to be paid to the LDI portfolio in order to support a given level of leverage. Collateral adequacy risk is the risk that the Trustee when requested to do so will not be able to post additional cash to the LDI fund within the required timeframe. A potential consequence of this risk is that the Scheme's interest rate and inflation hedging could be reduced and that the funding level could suffer subsequently as a result. In order to manage this risk, the Trustee ensures that the DB section of the Scheme has a sufficient allocation to cash and other highly liquid assets which can be readily realised, so that cash can be posted to the LDI manager at short notice.

#### 2.9. Credit risk

This is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.

The Scheme is subject to credit risk because it invests in bonds via pooled funds and on a segregated basis. The Trustee manages its exposure to credit risk by investing in funds that have a diversified exposure to different credit issuers.

#### 2.10. Equity risk

Equity represents (part) ownership of a company. Equity risk is the risk that the value of this holding falls in value.

The Trustee believes that equity risk is a rewarded investment risk, over the long term.

The Trustee considers exposure to equity risk in the context of the Scheme's overall investment strategy and believe[s] that the level of exposure to this risk is appropriate.

#### 3551104 2.11. Currency risk

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Whilst the majority of the currency exposure of the assets is to Sterling, the Scheme is subject to currency risk because some of the investments are held in overseas markets. The Trustee considers the overseas currency exposure in the context of the overall investment strategy and believes that the currency exposure that exists diversifies the strategy and is appropriate.

#### 2.12. Interest rate and inflation risk

The assets are subject to interest rate and inflation risk because some of the Scheme's assets are held in bonds. However, the interest rate and inflation exposure of the assets hedge part of the corresponding risks associated with the Scheme's liabilities.

The net effect of the Trustee's approach to interest and inflation risk will be to reduce the volatility of the funding level, and so the Trustee believes that it is appropriate to manage exposures to these risks in this manner and to review them on a regular basis.

The Trustee considers interest rate, inflation and overseas currency risks to be generally unrewarded investment risks.

#### 2.13. Other risks

The Trustee recognises that there are other, non-investment, risks faced by the DB section of the Scheme. Examples include:

- mortality risk (the risk that members live, on average, longer than expected); and
- sponsor risk (the risk that, for whatever reason, the employer is unable to support the Scheme as anticipated).

Together, the investment and non-investment risks give rise generally to funding risk. This is the risk that the funding position falls below what is considered an appropriate level. The Trustee regularly reviews progress towards the Scheme's funding target, both in the longer-term as well as against short-term milestones, comparing the actual versus the expected funding level.

By understanding and considering each of the risks that contribute to funding risk, the Trustee believes that it has addressed and is positioned to manage this general risk.

#### Appendix A (cont)

# 3551104 The Trustee's policy towards risk Page 16 of 22 Defined Contribution section

#### 1. Risk appetite and risk capacity

For the DC section of the Scheme, the risk appetite is a measure of how much risk the Trustee believes members may reasonably be willing to bear to meet their investment objectives. Risk capacity is the Trustee's view of the extent to which members can tolerate deviation from their long-term objectives before attainment of those objectives is seriously impaired. The Trustee's aim is to strike the right balance between risk appetite and risk capacity.

When assessing risk appetite and risk capacity for the DC section, the Trustee has addressed these issues by ensuring, given the ways in which members can take their benefits, that a range of investment options have been made available that take account of members' reasonable risk/return preferences as well as a default option for those who do not wish to make their own choice.

#### 2. Approach to managing and monitoring investment risks

The Trustee considers that there are a number of different types of investment risk that are important for the DC section of the Scheme. These include, but are not limited to:

#### 2.1. Strategic risk

As members' benefits are crucially dependent on the investment returns achieved, it is important that investment vehicles are available which can be expected to produce adequate real returns over the longer term. Accordingly, equity and equity-based funds, which are expected to provide positive returns above inflation over the long term, have been made available to members and feature in the growth phase of the default strategy.

#### 2.2. Risk of deterioration in investment conditions near retirement

For a given amount of money, the level of pension secured for a member will depend upon investment conditions at retirement. A sharp deterioration in these conditions in the period just prior to retirement will have a substantial impact on the benefits provided. To protect against this, the Trustee has made available "lifestyle" strategies which switch members' assets automatically in periods approaching retirement.

#### 2.3. Risk of lack of diversification and unsuitable investments

Within each fund available to members the holdings should be adequately diversified. To achieve this, the Trustee has selected funds which invest in what it believes is a suitably diversified range of holdings. The Trustee's policy is to make

available to members investment funds which, in normal circumstances, should prove easy to buy and sell.

Appendix B (cont)

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#### 2.4. Risk from excessive charges

If the investment management charges together with other charges levied on, for example, transfers or early retirement are excessive then the value of members' accounts will be reduced unnecessarily. The Trustee is comfortable that the charges applicable to members are in line with market practice and assesses regularly whether these represent good value for members.

#### 2.5. Investment manager risk

This is the risk that the investment manager fails to meet its investment objective. Prior to appointing an investment manager, the Trustee receives written advice from a suitably qualified individual and will typically undertake an investment manager selection exercise. The Trustee monitors the investment manager on a regular basis to ensure they remain appropriate for their selected mandates.

#### 2.6. Environmental, social and governance (ESG) risks

Environmental, social and corporate governance (ESG) factors are sources of risk to the investments available to members, some of which could be financially material, over both the short and longer term. These potentially include risks relating to factors such as climate change, unsustainable business practices, and unsound corporate governance. The Trustee seeks to appoint investment managers who will manage these risks appropriately on their behalf and from time to time reviews how these risks are being managed in practice.

#### 2.7. Equity risk

Equity represents (part) ownership of a company. Equity risk is the risk that the value of this holding falls in value.

The Trustee believes that equity risk is a rewarded investment risk, over the long term. The DC section of the Scheme is subject to equity risk as some the funds invest in equities via pooled funds. The Trustee believes that the level of exposure to this risk is appropriate in the context of the overall range of investment options.

#### 2.8. Credit risk

This is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.

The DC section of the Scheme is subject to credit risk because some of the funds available invest in bonds via pooled funds. The Trustee manages exposure to credit risk by only offering pooled funds that have a diversified exposure to different

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credit issuers. The Trustee considers the credit exposure appropriate in the context of the overall range of investment options.

Appendix B (cont)

#### 2.9. Currency risk

Whilst the majority of the currency exposure of the assets is in Sterling, the DC section of the Scheme is subject to currency risk because some of the fund options are exposed to overseas markets. The Trustee considers the overseas currency exposure appropriate in the context of the overall range of investment options.

#### 2.10. Interest rate and inflation risk

The assets are subject to interest rate and inflation risk because some of the assets are invested in bonds via pooled funds. The Trustee considers the interest and inflation risk exposure appropriate in the context of the overall range of investment options.

#### 2.11. Other risks

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The Trustee is aware that this does not form an exhaustive list of risks - there are a number of other risks that arise from certain investment activities which the Trustee monitors from time to time, including operational and administrative risks.

## Responsibilities and fees

Appendix C

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#### 1. Responsibilities and investment decision-making structure

The Trustee has decided on the following division of responsibilities and decision-making for the Scheme. This division is based upon the Trustee's understanding of the various legal requirements placed upon it, and its view that this division allows for efficient operation of the Scheme overall, with access to an appropriate level of expert advice and service.

#### 2. Trustee

In broad terms, the Trustee is responsible in respect of investment matters for:

- developing a mutual understanding of investment and risk issues with the employer;
- reviewing the investment policy of the DB section following the results of each valuation, and/or after any review of investment strategy, including decisions concerning the long-term strategic asset allocation and strategic benchmark;
- formulating a policy in relation to financially material considerations, such as those relating to ESG considerations (including but not limited to climate change);
- if required, the policy for rebalancing between asset classes and asset managers;
- all investment issues relating to the DC section, including decisions regarding the investment funds available to members, the lifestyle strategies and the default option;
- setting a policy on the exercise of rights (including voting rights) and undertaking engagement activities in respect of the investments;
- putting effective governance arrangements in place and documenting these arrangements in a suitable form;
- appointing (and, when necessary, dismissing), the actuary and investment adviser and other service providers;
- monitoring the exercise of the investment powers that they have delegated to the investment managers and monitoring compliance with Section 36 of the Act;
- communicating with members as appropriate on investment matters;
- reviewing the content of this SIP from time to time and modifying it if deemed appropriate; and
- consulting with the employer when reviewing the SIP.

### 3551104 3. The JISC

#### Appendix C (cont)

Page 20 of 22 In broad terms, for the DB section the JISC has been delegated the responsibility to:

- make appropriate recommendations to the Trustee regarding the Scheme's investment strategy;
- appoint appropriate investment managers within each broad asset class;
- make alterations to the managers within each broad asset class, including discretion to alter the mandates of the chosen managers;
- monitor the Scheme's investment managers and the performance of the investment strategy;
- take decisions involved with rebalancing the Scheme's investment strategy; and
- take decisions on disinvestments required to meet the cash flow requirements of the Scheme.

The JISC is not responsible for making investment decisions in relation to the DC section's investments. The power to make such investment decisions is reserved to the Trustee.

Full details of the responsibilities of the JISC are set out in a separate document entitled "Terms of Reference for the Joint Investment Sub-Committee (JISC) of the Hanson Pension Schemes".

#### 4. Investment managers

In broad terms, the investment managers will be responsible for:

- managing their respective portfolios, within the guidelines agreed with the Trustee and set out in their respective investment manager agreements and/or other relevant governing documentation;
- taking account of financially material considerations (including climate change and other ESG considerations) as appropriate when managing the portfolios of assets;
- exercising rights (including voting rights) attaching to investments and undertaking engagement activities in respect of investments;
- providing the Trustee (and investment platform provider in respect of the DC section) with regular information concerning the management and performance of their respective portfolios; and
- having regard to the provisions of Section 36 of the Act insofar as it is necessary to do so.

### 3551104 5. Custodian

Page 21 of 22 In broad terms, the custodian will be responsible for:

- the safekeeping and reconciliation of the portion of the Scheme's assets that they have been appointed to take custody of; and
- settling transactions and administering income and tax receipts and payments.
- 6. Platform provider

The investment platform provider for the DC section of the Scheme will be responsible for:

- providing access to a range of funds managed by various investment managers; and
- providing the Trustees with regular information concerning the management and performance of the assets.

#### 7. Investment adviser

In broad terms, the investment adviser will be responsible, in respect of investment matters, as requested by the Trustee, for:

- for the DB section, advising on how material changes within the Scheme's benefits, membership, and funding position may affect the manner in which the assets should be invested and the asset allocation policy;
- for the DC section, advising on a suitable fund range and default strategy for the Scheme, and how material changes to legislation or within the Scheme's benefits and membership may impact this;
- advising on the selection, and review, of the investment managers; and
- participating with the Trustee in reviews of this SIP.

#### 8. Mandates given to advisers and investment managers

The Trustee has in place signed agreements with each of the Scheme's advisers and investment manager. These provide details of the specific arrangements agreed by the Trustee with each party.

#### 9. Performance assessment

The Trustee is satisfied, taking into account the external expertise available, that there are sufficient resources to support its investment responsibilities. The Trustee believes that it has sufficient expertise and appropriate training to carry out its role effectively.

It is the Trustee's policy to assess the performance of the Scheme's investments, investment providers and professional advisers from time to time. The Trustee will also

**3551104** periodically assess the effectiveness of its decision-making and investment governance processes and will decide how this may then be reported to members. Page 22 of 22

Appendix C (cont)

#### 10. Fee structures

The Trustee recognises that the provision of investment management, dealing and advisory services to the Scheme results in a range of charges to be met, directly or indirectly, by either deduction from the Scheme's assets (for the DB section) or members' assets (for the DC section).

The Trustee has agreed Terms of Business with the Scheme's actuarial and investment advisers, under which charges are calculated on either fixed fees or on a "time-cost" basis.

The investment managers receive fees calculated by reference to the market value of assets under management. The fee rates are believed to be consistent with the managers' general terms for institutional clients and are considered by the Trustee to be reasonable when compared with those of other similar providers.

The fee structure used in each case has been selected with regard to existing custom and practice, and the Trustee's view as to the most appropriate arrangements for the Scheme. However, the Trustee will consider revising any given structure if and when it is considered appropriate to do so.

#### 11. Working with the Scheme's employer

When reviewing matters regarding the Scheme's investment arrangements, such as the SIP, the Trustee seeks to give due consideration to the employer's perspective. While the requirement to consult does not mean that the Trustee needs to reach agreement with the employer, the Trustee believes that better outcomes will generally be achieved if the Trustee and employers work together collaboratively.